# How good are you at running experiments?

## PRODUCT DISCOVERY MATURITY ASSESSMENT

### We Do This....

|  | Never | Some<br>times | Most of the time | All the time |
|--|-------|---------------|------------------|--------------|
| 1. Objectives  |       |               |                  |              |
| We run product discovery (experiments) to test our riskiest assumptions / solution critical user journeys only |       | X<br>(sample) |                  |              |
| We run discovery to validate the right solution, technical feasibility, and business viability                 |       |               |                  |              |
| 2. Approach  |       |               |                  |              |
| We have a well defined discovery process, framework, and artifacts   |       |               |                  |              |
| We build products only after discovery is completed  |       |               |                  |              |
| 3. Velocity  |       |               |                  |              |
| Our teams can run 10 -15 iterations within a span of a few weeks, discovery is high velocity                   |       |               |                  |              |
| We use agile best practices to run discovery   |       |               |                  |              |
| 4. Structure   |       |               |                  |              |
| The core team (product, UX, engineering manager) runs and actively participates in discovery                   |       |               |                  |              |
| Our teams have autonomy on how they choose to experiment   |       |               |                  |              |

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| 5. Skills   |       |               |                  |              |
| Our teams know and have the skills to run a well designed experiment                                    |       |               |                  |              |
| Our teams have have access to discovery training and coaches, to help guide them when they are stuck    |       |               |                  |              |
| 6. Leadership Support   |       |               |                  |              |
| Leaders allocates time for the team to do discovery   |       |               |                  |              |
| Leaders are deeply involved, help teams make difficult trade offs and, when to stop running experiments |       |               |                  |              |
| 7. Governance   | 1     | 1             |                  |              |
| We define measurable success criteria first before we begin to experiment                               |       |               |                  |              |
| Our team provides management with a weekly read out on what they have learnt through discovery          |       |               |                  |              |
|   |       |               |                  |              |
| <b>Total Score</b><br>(Add the # of check marks; the highest score indicates your current maturity)     |       |               |                  |              |